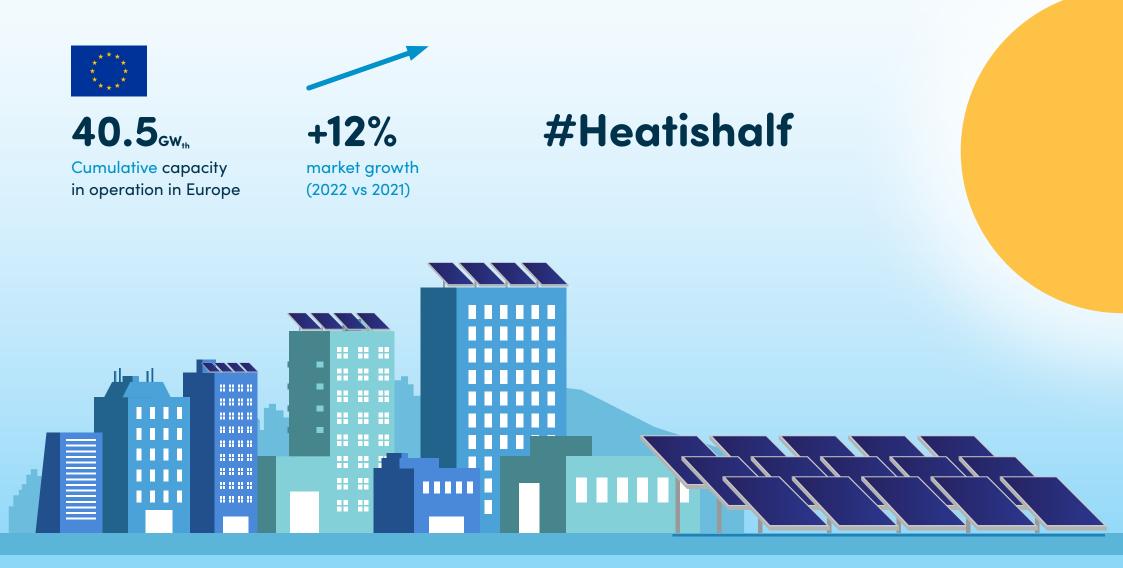
Decarbonising heat with Solar thermal

Market outlook 2022/2023





Heat is half of our current energy needs Giving heat the visibility it deserves...

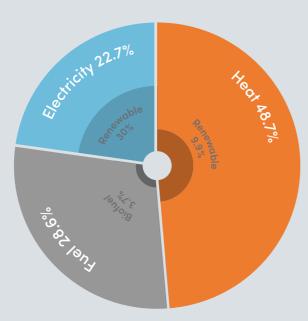
Heat is half of the total energy that we need - far more than the energy required for fuel/ transport and electricity.

Despite this, only 10% of our heat worldwide is generated from renewable sources.*

In addition, REN 21 reports that globally:

- demand for energy increased by +4% in 2021, based on more use of fossil fuels
- most national renewable targets are based upon electricity generation, not heat

Total final energy and total modern renewable energy share, by energy carrier, global data (Source: REN21)



Energy demand grew



compared to the pre-pandemic level

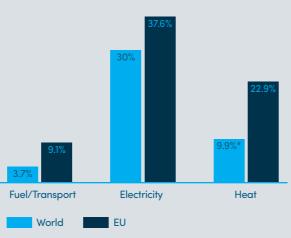
* Essentially biomass



EU Renewable Energy Directive (RED) targets (2023):

- Art. 3: Total share of RES sources in 2030: 42.5%, aiming for 45%
- Art. 23: Binding target for the share of RES for heating and cooling: Member States to increase by at least 0.8 percentage points annually (for 2021-2025) and by at least 1.1 percentage points annually (for 2026-2030).

Share of Renewable Energy Sources (RES) Wordwide/Europe (Sources: REN 21, Eurostat April 2022)



Europe is a clear role model in terms of roll out of renewable energies compared to the rest of the world. Yet, a great percentage still remains ahead to achieve the climate targets and CO₂ emission reductions, EU energy security and reduction of dependency from fossil fuel imports.

In addition, most policy measures implemented to date in Europe have essentially tackled the electricity agenda.

Giving more visibility to heat and its decarbonisation, notably through direct RES heat sources such as Solar Thermal, is therefore urgent and of utmost importance to:

- relieve pressure on the grid
- create a level playing field for all technologies.

Solar Thermal:

An obvious source of energy to provide hot water and heating for millions of applications, from individuals to professional users...

Solar thermal is based on a simple principle: capturing the free energy of the sun to deliver hot water and heat.

Members of Solar Heat Europe are proud of their a strong manufacturing base of solar thermal collectors in Europe, meeting 90% of EU demand and being a net exporter worldwide.

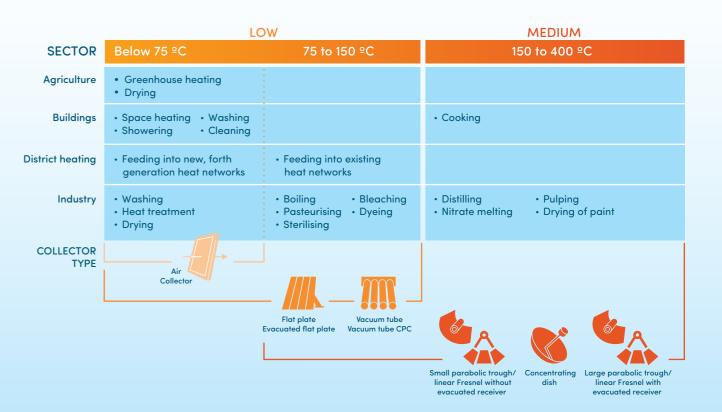
Technological innovation has resulted in various ways to harness solar thermal for domestic and industrial use. Certification, including the Solar Keymark Network, provides reassurance to consumers and public authorities.

The Solar Keymark CEN Keymark Scheme



• Over 20 years of certification standards

- More than 1150 certificates granted
- CEN scheme
- Transparent and open
- More than 300 stakeholders



Why Solar Thermal?

A ready-to-deploy technology, from

30°C to 400°C



A strong European manufacturin

base meeting 90% of the EU demand, and a net exporter worldwide **145.4 million tons of CO₂ saved per year** thanks to 115 million

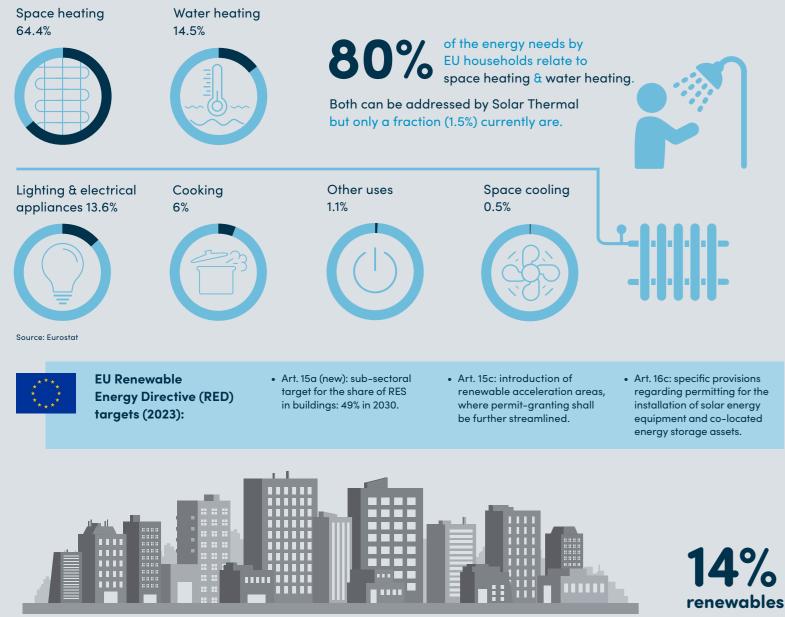
solar thermal systems installed worldwide



stainless steel, aluminium)



Residential buildings The needs



Energy consumption for heating in buildings by source, global data, 2021 (Source REN 21)

63% fossil fuels & other

23% traditional biomass

- 0.6% Renewable district heat
 1.0% Geothermal heat
 1.5% Solar heat
- 3.0% Renewable electricity
- 3.6% Ambient heat
- **4.6%** Modern bioenergy

Residential buildings



The solution: Providing hot water and heat directly from the sun's energy with Solar Thermal

More than **10** rooftops in Europe are equipped with solar thermal & thermal storage

Total installed capacity in Europe (mainland): 40.5 Gw

That's 58 million m² of collectors

Constituents of the total installed capacity in 2021 Source: Solar Heat Europe/IEA Solar Heating and Cooling Programme - Solar Heat Worldwide

	Technology	% of total
(ater-based blar collectors m²	Unglazed	3.27%
	Flat Plate Collector	87.68%
	Evacuated Tube	8.92%
ir-based blar collectors m²	Unglazed	0.05%
	Glazed	0.08%

Did you know that Super Bonus in Italy, or Ma Prime Rénove in France have been significantly supporting the increase of sales in residential buildings in 2022?



Total installed capacity in 2022: +12%

An increase of 2.2 million m²

Countries with largest increase of sales in 2022 (vs 21)

		+43%
		+36%
i	+17%	
	+11%	
	+11%	

Countries with the largest Solar Thermal installed capacity (in operation):

15 470 MW_{th}
3 808 MW_{th}
3 708 MW_{th}
3 053 MW_{th}
2 568 MW_{th}

Did you know that Solar Thermal

Has a 3x more efficient yield compared to solar photovoltaics.

Yet they can both share the same rooftops.



Thermal storage is integrated as standard

Leading to much more efficiency of the whole system

From domestic water tanks of 300 litres, to seasonal storage of 65,000 m³ for district heating, Thermal storage is extremely cost efficient.

Solar thermal storage (Europe):



180_{GWh/a}

Can easily hybridise with a Heat Pump

Increasing the efficiency and durability of the whole system.

Higher efficiency Hybrid HP+ST has more efficiency than a standalone heat pump

energy, reducing the impact of the

carbon content in the electricity supplied to the heat pump.

Lower operating costs Reduces the electricity consumption of a heat pump



Higher longevity Reduces the stress on the heat pump, hence increasing the lifetime of the heat pump

Tertiary Buildings



PVT: A hybrid technology combining both PV and thermal

PVT technology is currently used on tertiary buildings including hotels, restaurants, leisure centers, and retirement homes. It is also applicable to residential developments.



950 155m²

installed in Europe (FR, DE, NL, ES, IT)

+9%

on average globally between 2017 and 2022

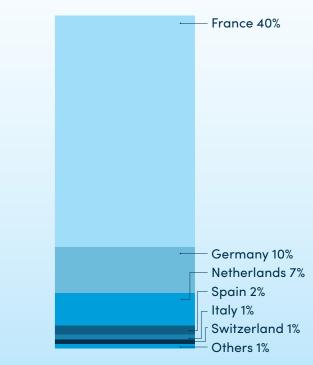
+414%

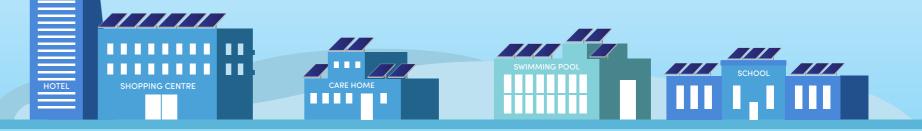


+52% 💻

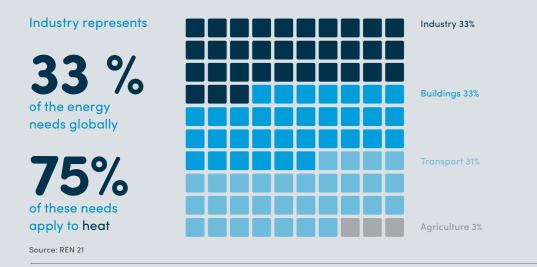
versus 2021

Source : IEA Solar Heating and Cooling Programme, Solar Heat Worldwide Share of PVT capacity in Europe (in %)





Industry Decarbonisation The needs



Industrial process heating in 2016 emitted 7.5 metric gigatons of CO² That's the equivalent to:

of all greenhouse gas emissions

About the same as the total emissions from the transportation sector



IEA reported that only 9% of the total industrial energy uses were based on renewables sources. 45% from Coal, 30% from Natural Gas, 15% from Oil.

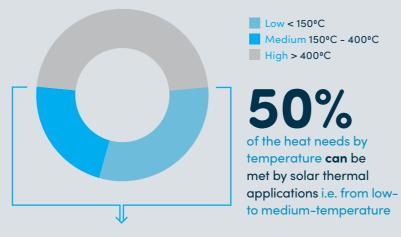
Source: WBCSD/Bloomberg NEF report "Hotspots for Renewable Heat", Sep. 21

Decarbonising industrial heat will play a key role in achieving net-zero targets

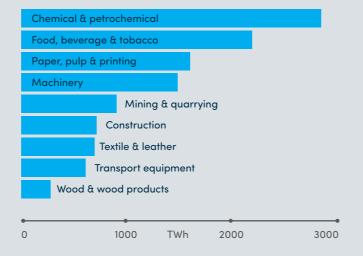


EU Renewable Energy Directive (RED) targets (2023):

• Art.22a: new sub-sectoral target for industry: average increase of 1.6 percentage points for the share of RES (for the periods 2021-25 and 2026-30). Global industrial heat demand by temperature (2018) (Source: IRENA, IEA)



Demand for low- to medium-temperature heat in selected industries globally 2018 (TWh):



Source: IEA. Note: Demand for low- to medium-temperature heat in energy-intensive industry is excluded since it represents a small portion of the total and is usually available as a by-product of high-temperature heat.

Industry Decarbonisation



The transition, with Solar Thermal for heating and/or cooling needs

Worldwide data: 1 089

Solar Thermal systems in operation (of at least 50 m² collector area or $35 \, kW_{th}$)

Covering



Generating



In 2022:

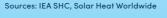
114 NEW systems were

installed worldwide Generating

30 MW



More details on 494 of these systems from ship-plants.info



The outlook is bright: A doubling of capacity between 2016 and 2019 and a forecast of similar growth from 2019 - 2023/2026

In Europe 31 projects in

These include:

the pipeline totalling 146 MW_{th}

of these 31 projects' capacity

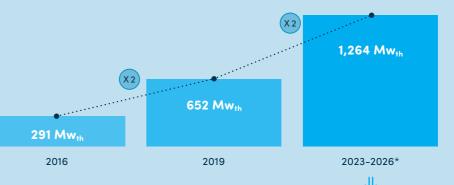
are developed by EU companies

7 projects 37 MW_{th}

3 projects 44 MW_{th}

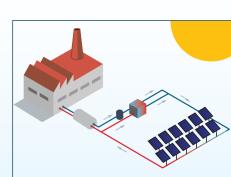
4 projects 11 MW_{th}

4 projects 4 MW_{th}



The 62 projects worldwide apply to a vast number of industry applications:





What is SHIP?

Solar Heat for Industrial Processes (SHIP) describes systems which provides solar heat in a factory. A collector field heats a process fluid, and a heat exchanger transfers this heat as hot water, air flow, or steam. Storage units enable this heat to be used when required.



Did you know that a SHIP project is currently being finalised in Croatia, partially benefitting from the EU Innovation fund?

*2023 – 2026 includes all announced projects at full capacity. Projects in China are not considered in this chart. Source : Enquiry by Solrico, Sept 23. https://solarthermalworld.org/news/promising-solar-industrial-heat-outlook-2023-2026/

District heating

282 towns and cities in Europe use solar heat¹, with

1373 MW_{th} in operation

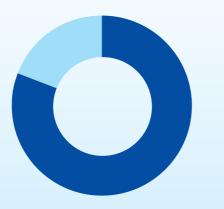
In 2023, the total number of District Heating networks existing in the EU reached 17,000²

Yet the share of Solar Thermal, based on total energy output, is only 0.5%.

Solar Thermal has great potential as a route towards decarbonisation.

1 source IEA SHC/solrico 2 source EHP

81% of the total Solar District Heating networks in the world are in Europe





EU Renewable Energy Directive (RED) targets (2023):

• Art. 24: raises the indicative target for the share of RES and waste heat in district heating and cooling from a 1 percentage point increase to 2.2 percentage points (for 2021-2030).

Solar thermal district heating networks in operation by European country:



Did you know?





That in the Netherlands In 2022 Germany's under construction? This will be the fourth biggest district heating network supplied by solar thermal in the world, generating 37 MW_{th}.

a 48,000m² project is Solar Thermal-powered District heating capacity grew by

+30%

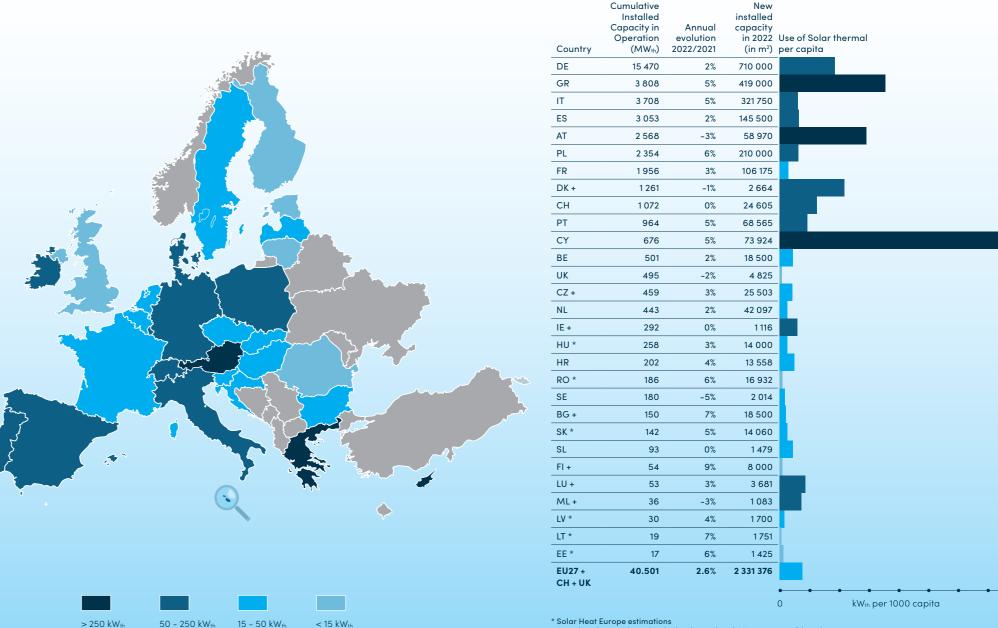
with 9 new systems + 8,000m² collector area generating 19.6 MW_{th}.

That out of the **20** biggest SDH in operation in the world, **16** are in Denmark, totalling an installed capacity of 394 MW_{th}

Recap: Solar Thermal 2022

Market overview - All applications

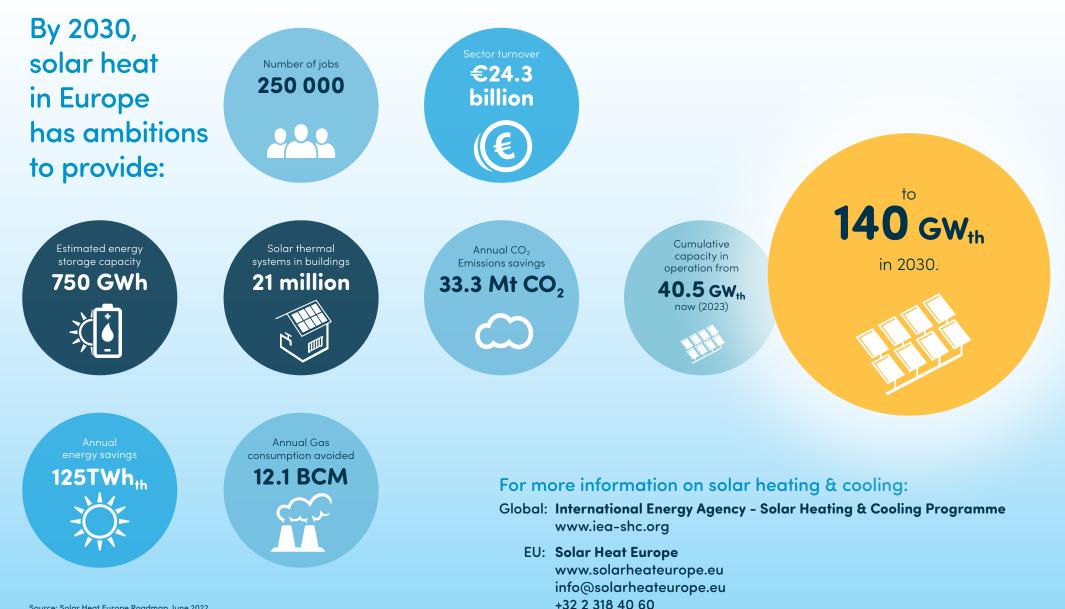




+ Based on the EurObserv'ER "Solar thermal and CSP Barometer" (2022).

800

Solar heating & cooling **Perspectives**



Source: Solar Heat Europe Roadmap, June 2022