

# Solar Thermal Solutions in Smart System Integration in Greece

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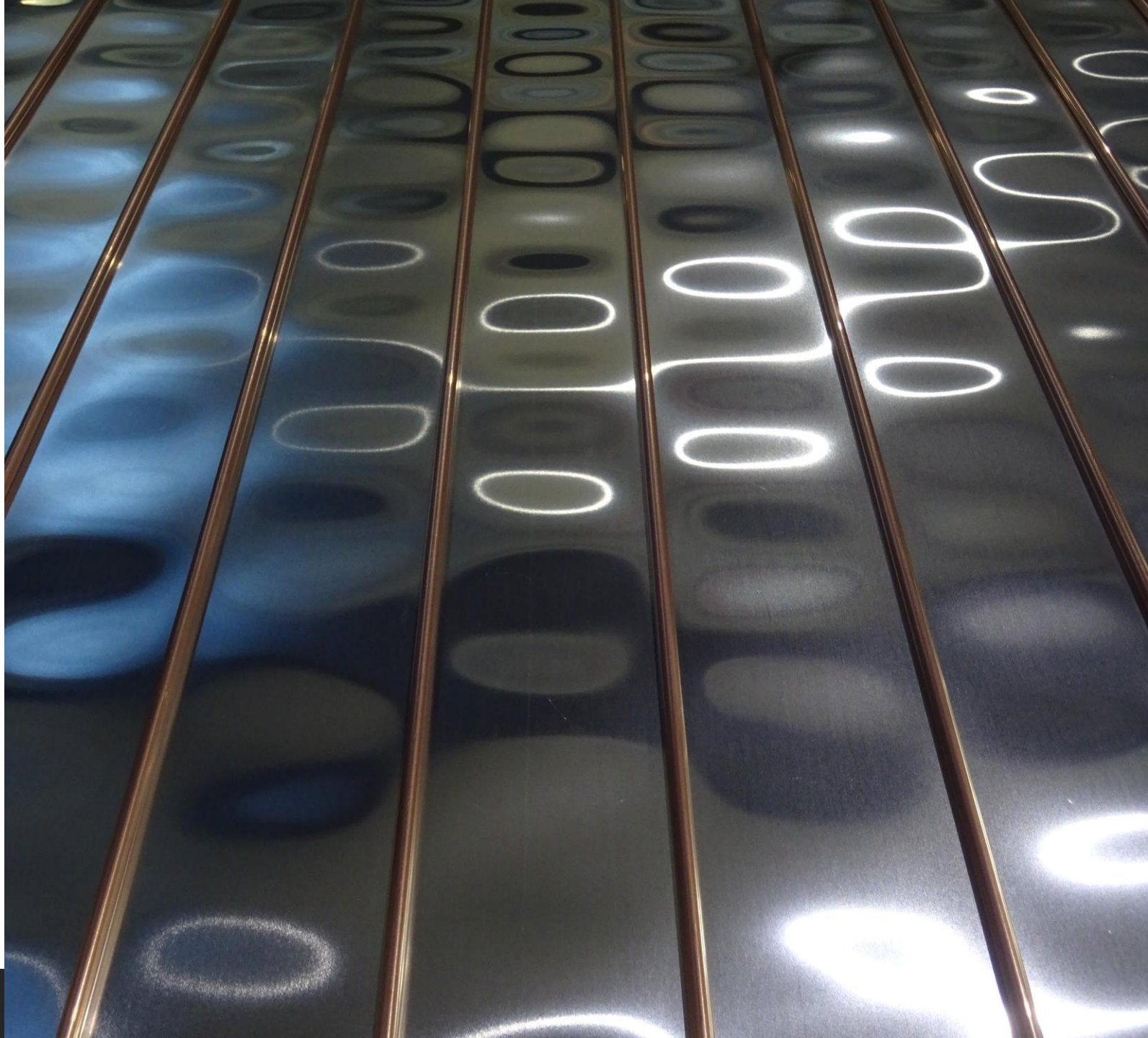
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PRIME LASER TECHNOLOGY





**Develop and manufacture  
exclusively  
Solar Thermal Absorbers  
for  
Solar Collector Producers  
Worldwide**



# Average Solar System

Storage tank 150L

Collector area 2,5 m<sup>2</sup>

Back up immersion heater, 4kW

Covers >80% Hot water demand

Easy installation, low cost



# Contribution of Thermosiphon

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Thermosiphon is a large energy saving device.

Functions as a Demand Side Management (DSM) measure:

1. avoid investments in peak capacity
2. Postpone decisions for installing new generating units and expanding the network.



# Digitalization

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Offers huge opportunities.

Through Smart Meters thermosiphons can participate in reserve and ancillary services

Maximizes the benefit for all: Public interest, Network operator, supplier and consumer



# Challenges and difficulties

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- Wild electrification, Replacing Solar Thermal by heavily supported electric technologies
- Non transparent total cost of energy
- Lack of research and Innovation funds for Solar Thermal integration
- Need for demonstration projects



# Summing Up

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Decentralized solar thermal for hot water and space heating, as energy saving, should have priority in planning sector integration solutions.